## When two loudspeakers sound different, at least one of them is wrong. Maybe both.



Unpleasantly Distorted Reproduction

Which is better: the Rectilinear III. at \$299, or a comparably priced but totally different-sounding speaker system by some other manufacturer?

We could name, without trying too hard, at least half a dozen reputable speakers that fall into the latter category.)

The ready answer to that question by a nice, clean-living salesman or boy-scout hi-fi expert is: "It's a matter of taste. Whichever you prefer for your own listening. They're both good."

We want you to know how irresponsible and misleading such bland advice is.

Think about it: A loudspeaker is a reproducer. The most important part of that word is the prefix re, meaning again. A loudspeaker produces again something that has already been produced once.

Not something new and different. Therefore, what it correctly reproduces should be identical to the original production. And identicalness, we're sure

you'll agree, is far from a matter of taste. For example, it isn't a matter of taste whether the body shop has correctly reproduced the original color of your car on that repainted fender. Nor is it a matter of taste whether your

mirror correctly reproduces your visual image. Is the reproduction identical to the original or isn't it? Okay. We know. The ear is in some ways less precise than the eye. And in the case of loudspeakers, it's usually impossible or at least impractical to compare the reproduction and the live original side by side. Furthermore, the speaker is only a single link in a whole chain of reproducers. But these problems only complicate the matter

basic principle. The reproduction is either right or wrong. Two different-sounding

without changing the

reproductions can't both

be identical to the original.

The common fallacy is to call the reproduction wrong only when it's

obviously unpleasant fuzzy or shrieky highs, hollow midrange, etc.). But what about a pleasingly plump bass, lots of sheen on the high end, and that punchy or zippy overall quality known as "presence"?

Equally wrong. And, because of the seductive "hi-fi" appeal, much more

treacherous. To glamorize the original that way amounts to having a built-in and permanently set tone control in your speaker. Sooner or later you'll try to reproduce some program material for which it's disastrously unsuitable. Like the funhouse mirror that makes everybody look tall and thin, it's great for short and fat inputs only.

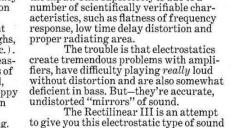
At Rectilinear, we design speakers to approach facsimile reproduction of the input

as closely as is technologically possible. We restrict the "taste" factor to twiddling the tone controls of our amplifier in the privacy of our home. Not

in our laboratory.

The Rectilinear III is our best effort to date in this direction. And our inspiration for it was a totally different and rather impractical design: the full-range electrostatic speaker.

Any serious audio engineer will tell you that full-range electrostatics are in-



herently superior to conventional speakers

in producing an output that's identical to the input. This superiority is due to a

The Truth: Undistorted Reproduction

in a conventional speaker without any of the above problems. The consensus of the critics and the music-loving public is that the attempt has been extremely successful.

We've RECTILINEAR SPEAKER SYSTEMS Rectilinear III floor-standing speaker \$299.00 (6 drivers, 3-way crossover) 299.00 (6 drivers, 3-way crossover) 299.00 (6 drivers, 3-way crossover) 149.00 (7 drivers, 3-way crossover) 149.00 (3 drivers, 3-way crossover) 149.00 (3 drivers, 3-way crossover) taken you through all this because we want to make very (3 drivers, 3-way crossover)

Rectilinear XIa bookshelf speaker
(2 drivers, 2-way crossover) sure that you'll hear

what composers, musicians and record producers have created for you and not what

some speaker manufacturer thinks will

please you. So, next time you're in a store and you hear another \$299 speaker that sounds different from the Rectilinear III, you'll have an idea which of the two is wrong.
And which is

the one to buy.







Seductively Distorted Reproduction